

SHS UPDATE

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CHRISTMAS CAR NEWS

It seems no matter how hard we try, for every step forward, we are pushed back one. We are much closer to moving our assets from Sanda Kan to a new builder, but we finally learned late this past Spring, that the open purchase order for our Bethlehem Steel 2 bay fishbelly hoppers would not be completed by SDK. They suggested that these should be completed our next builder. And, yes, this includes our 2010 (2011???) Christmas Car. After

much consideration, Mike and I feel that it is time to either return the deposits or offer credit towards a purchase. Please let us know which option you would like to take advantage. If you would like your deposit returned, let us know. Those who paid by check, we will issue you a check. If you paid by credit card, we will need a valid credit card for refund. If we do not hear from you, letters will be going out later this fall.

NEW BUILDER?

After a 14 month wait, we finally received a list of our molds and tooling. This is the first step in moving our assets to a new builder. The molds need to be inspected prior to being moved.

There are still several things that need to occur before we can move out molds and tooling. We still has 3 pending purchase orders for track to be completed (I am sad to report that these are only curved track) and our remaining inventory in China has to be shipped to us. This is the reason for the buy one, get one for free sale. We need to pay for the above items to be completed. Unfortunately, our Spring and Summer sales have been less than stellar. Mike and I are hoping that this Fall our sales will rise to last year's levels.

DCC NEWS

We got a call from Tony of QSI Solutions regarding the new Titan decoders. These are 64 bit decoders with a stereo option that can still be used with a single speaker by changing a CV. These will be replacing the QSI Revolution U as the micro for this decoder is no longer available. We received our first shipment of the steam version at York. We are looking forward to the EMD diesel version of the Titan as we still do a lot of F unit conversions. With the ease of installation; quality of sound; the 2 additional light functions allowing utilization of all lights on our F units; the doppler effect; increased amperage; and the almost unlimited ability to

change, upgrade or customize horn, prime mover, bell, whistle, crew chatter, talkback (the decoder can be programmed to verbally read out the current value of any CV), all downloadable by connecting a QSI programmer to your computer and to a programming track make this a winner. Modelers no longer have to be satisfied with built in sounds programmed at the factory. These additional options come at the same cost as the Rev. U. Once the EMD version is available, we will be offering these for our switchers.

We will still be offering Soundtraxx Tsunami sound for those who have other engines with this decoder that might be used for MU or double heading; to have the same speed curves and function options.

DEALER SALES

Because of Kader's decision to stop producing trains for SHS, we have made decision to temporarily suspend hobby shop sales. SHS will resume dealer sales once the tooling has been moved. Items not available from your dealer can be ordered direct from SHS via our secure website www.showcaseline.com or by phone (732-441-0555)